

MCKINNEY-VENTO CONTINUUM OF CARE HOMELESS ASSISTANCE GRANTS

2023 MARIN COC RENEWAL PROJECT SCORING TOOL

Instructions: Project Review Panel members will score renewal project applications using this 2023 Scoring Tool. Scores from each panel member are averaged together to create the project’s final score. Scores that contain range bands are fixed based on objective APR data; these scores can only be altered by the Project Review Panel when deemed appropriate after consideration of applicant narrative responses from the Local Application and oral responses from the Review and Rank interviews. Scores without a scale are subjective and may be assigned by the panel based on the individual scoring factor clarification. **The Coordinated Entry project will be reviewed for threshold compliance then automatically scored and placed at the bottom of Tier 1.**

THRESHOLD CRITERIA These factors are required, but not scored. If the program indicates “no” for any threshold criteria, it is ineligible for CoC funding.		Points Available	Threshold Requirement Met?
A	<p>HMIS (or HMIS-comparable database):</p> <ul style="list-style-type: none"> Project enters data for all CoC-funded beds into HHS administered HMIS, or separate HMIS-comparable database for Victim Service Providers. Project agrees to share client-level data with agencies that have signed data-sharing and confidentiality agreements subject to other funding restrictions, project requirements, and other privacy/legal considerations. Program staff have been trained on HMIS/HMIS-comparable database requirements. All program staff signed the current end user agreement for HMIS/HMIS-comparable database. Checks data reports at least quarterly. 	N/A	
B	<p>Participant Eligibility: The project will only accept participants that can be documented as eligible for this project’s program type based on their housing and disability status.</p>	N/A	
C	<p>Participation in Coordinated Entry: Project commits to participating in Coordinated Entry in compliance with the Policies and Procedures, including all provisions outlining Additional Safeguards for Survivors of Domestic Violence.</p>	N/A	
D	<p>Budget: Project provides a sufficiently detailed program budget, to be determined from the Draft CoC Project Application Submission.</p>	N/A	
E	<p>Compliance with HUD CoC Program Requirements: The project provides access and fair housing without regard to sexual orientation, gender identity, local residency status, or any other protected category (this includes ensuring privacy, respect, safety, and access regardless of gender identity or sexual orientation in projects). The agency also maintains policies regarding termination of assistance, client grievances, Equal Access/non-discrimination, ADA and fair housing requirements, VAWA protection, and confidentiality that are compliant with HUD CoC Program requirements.</p>	N/A	
F	<p>Training Agency demonstrates a commitment to facilitating and/or attending trainings relevant to target populations including training on implementation of Fair Housing and HUD’s Equal Access/Gender Identity Final Rule, Intersectionality of Racism & Homelessness, Best Practices for Serving DV Survivors, and Best Practices for Serving Older Adults experiencing houselessness. For the 2024 CoC Competition, an added focus will be trainings on Best Practices for Serving Transition Aged Youth (TAY).</p>	N/A	

#	Scoring Criteria ¹	Points Available	Awarded Points
Project Performance and Client Outcomes		30 Points Available	
1	<p>Utilization Rate: Program demonstrates consistently high bed occupancy rates; this factor will be calculated using the number of beds that were actually occupied on an average night.</p> <ul style="list-style-type: none"> If the project’s Utilization Rate would have been 100% but for reasons beyond the project’s control, the project will receive full points. (Applicability discussed in more detail in the Local Application question(s) re: Utilization). Please note, smaller projects may experience a disproportionate negative impact, for which the Review and Rank panel may adjust the scaled score upward at its discretion. <p>[This metric contributes to improving system performance related to the reduction of the total number of persons experiencing homelessness (System Performance Measure 3).]</p>	<p>10 Points Available</p> <p>10 pts. = 97 – 100%+ 9 pts. = 93 – 96.9% 8 pts. = 90 – 92.9% 7 pts. = 80 – 89.9% 6 pts. = 70 – 79.9% 5 pts = 60 - 69.9% 0 pts. = < 59.9%</p>	
2	<p>Housing Retention/Exits to Permanent Housing:</p> <p>Projects may receive points under the following criteria based on outcomes reported in the HMIS generated APR. For PSH retention, points are allocated depending on the percentage of project participants that remain in permanent housing; for TH/RRH/PSH exits, points are allocated on the percentage of “living-leavers” to permanent housing at the end of the evaluation period.</p> <ul style="list-style-type: none"> Where participants exited to non-permanent, institutional destinations (e.g. mental health institution, skilled nursing facility, hospital, etc.) projects will be invited to discuss the circumstances of each exit (e.g. moved to a higher level of care, in need of mental health crisis services, etc.). The Review and Rank panel may adjust the scaled score upward at its discretion, based on the explanation provided. <p>[This metric contributes to improving system performance related to successful placement in or retention of permanent housing (System Performance Measure 7) and reducing the number of persons experiencing homelessness (System Performance Measure 3).]</p>	<p>10 Points Available</p> <p>(Projects > 7 HH)</p> <p>10 pts. = 90-100% 8 pts. = 85-89.9% 6 pts. = 80-84.9% 4 pts. = 70-79.9% 2 pts. = 50-69.9% 0 pts. = < 49.9%</p> <p>(Projects ≤ 7 HH)</p> <p>10 pts. = 80-100% 8 pts. = 75-79.9% 6 pts. = 70-74.9% 4 pts. = 60-69.9% 2 pts. = 50-59.9% 0 pts. = < 49.9%</p>	

¹ This CoC is continuing to improve data and explore ways to measure project-level contributions to system performance for measure 2 (returns to homelessness), and measure 5 (first time homelessness). This CoC is not currently measuring project-level contributions to system performance for measure 6 (homelessness prevention and housing placement for category 3) because this CoC has not been approved by HUD to serve persons defined as homeless under other federal laws.

#	Scoring Criteria ¹	Points Available	Awarded Points
3	<p>Maintaining or Increasing Total Non-Zero Income:*</p> <p>Points will be distributed in proportion to whether the project demonstrates it has increased/maintained either Earned Cash Income (i.e., Employment Income), Non-Employment Cash Income (i.e., SSDI, TANF, etc.), or <u>both</u>, based on the percentage of participants aged 18 or older who maintained or increased a non-zero cash income, from program entry to either Annual Assessment or exit.</p> <p>3A: Award full points for projects that demonstrate 70%+ participants maintained/increased Non-Employment Cash Income <u>and</u> more than 10% of participants maintained/increased Employment Cash Income.</p> <p style="text-align: center;">OR</p> <p>3B: Award full points (5) for projects where all stayers have maintained/increased non-zero employment income.</p> <p style="text-align: center;">OR</p> <p>3C: Award full points (5) for projects where all stayers are receiving SSI/SSDI or other non-employment cash income.</p> <p><small>* To reflect recent changes to the APR format, where fewer than 100% of stayers have received/are eligible to receive an Annual Assessment, the universe of participants considered will be reduced to include only those eligible.</small></p> <p><small>[This metric contributes to improving system performance related to the increase of program participant income (System Performance Measure 4).]</small></p>	<p>5 Points Available</p> <p>Non-Employment</p> <p>4 pts. = 70-100%</p> <p>3 pts. = 50-69.9%</p> <p>2 pts. = 40-49.9%</p> <p>1 pt. = 30-39.9%</p> <p>0 pts. = < 29.9%</p> <p>Employment</p> <p>1 pt. = 10-100%</p> <p>0 pts. = < 9.9%</p>	
4	<p>Mainstream Non-Cash Benefits:*</p> <p>The percentage of participants aged 18 or older with at least one non-cash mainstream benefit OR one health insurance benefit at time of Annual Assessment or exit from the project; the Review & Rank Panel will consider the greater of the two percentages.</p> <p><small>* To reflect recent changes to the APR format, where fewer than 100% of stayers have received/are eligible to receive an Annual Assessment, the universe of participants considered will be reduced to include only those eligible.</small></p> <p><small>[This metric contributes to improving system performance related to employment and income growth (System Performance Measure 4).]</small></p>	<p>5 Points Available</p> <p>5 pts. = 85-100%</p> <p>4 pts. = 70-84.9%</p> <p>3 pts. = 55-69.9 %</p> <p>2 pts. = 40-54.9%</p> <p>1 pt. = 25-39.9%</p> <p>0 pts. = < 24.9%</p>	
5	<p>Returns to Homelessness:</p> <p>Program commits to lowering rates of returns to homelessness* by participants who exit to permanent housing destinations. Please see Local Application Question 3.4. Information collected will be evaluated by</p>	<p>Unscored</p>	

#	Scoring Criteria ¹	Points Available	Awarded Points
	<p>the CoC separately, and will <u>not</u> be evaluated by the Review & Rank Panel.</p> <p>* Returns to Homelessness refers to the number of households who have obtained permanent housing but then return to homelessness within 6-12 or 24 months of exiting a program. Effectively measuring returns to homelessness will require follow up with participants and/or reviewing HMIS records up to 24 months after program exit to determine housing status.</p> <p>[This metric contributes to improving system performance related to reducing the number of persons who return to homelessness (System Performance Measure 2).]</p>		
Agency Capacity / Financial Performance / Service Improvement		25 Points Available	
6	<p>Feedback from Persons with Lived Expertise of Houselessness:</p> <p>1) Please select all the strategies for integrating client/lived experience feedback the agency and/or project uses (1 point for each option selected, 4 possible):</p> <ul style="list-style-type: none"> • The project has a resident or client advisory board. • There is representation of someone(s) with lived expertise of houselessness on the agency’s leadership and/or board. • Strategies exist to recruit, retain, and support staff who are reflective of the communities being served (e.g. race, ethnicity, age (e.g., TAY, Older Adults), experience of houselessness, disability, experience with the criminal legal system, experience in foster care, Survivor of Domestic Violence, etc.). Additionally, the agency/program commits to creating and maintaining a welcoming work environment where staff are not tokenized. • The project has a process for collecting program client feedback at least annually, and following up with clients regarding ways the feedback has been addressed. <p>2) How is client feedback and lived expertise meaningfully integrated into the design and operation of the project? Use specific examples from the past year, including any substantive changes to project design or service delivery that were made within the agency. (1 pt)</p>	5	
7	<p>Drawdown Rate:</p> <p>The amount of money drawn down from e-LOCCs during the project’s most recently completed contract, as</p>	<p>5 Points Available</p> <p>5 pts. = >95%</p> <p>3 pts. = 85-94.9%</p>	

#	Scoring Criteria ¹	Points Available	Awarded Points
	reported by the project, divided by the amount of CoC funding shown for that project on the corresponding GIW.	1 pt. = 75-84.9% 0 pts. = < 74.9%	
8	<p>HUD or Other Financial Audit Findings:</p> <p>Does the program have any outstanding HUD findings and/or financial audit findings from any source in the past two operating years? Consider:</p> <ul style="list-style-type: none"> • The severity of the findings, indicated by the presence of any of the following: <ul style="list-style-type: none"> ○ Outstanding obligation to HUD that is in arrears; ○ Audit finding(s) for which a response is overdue/unsatisfactory; ○ History of inadequate financial management accounting practices/major capacity issues that have significantly affected the project’s capacity; ○ Evidence of untimely expenditures on prior award; ○ History of serving ineligible program participants, expending funds on ineligible costs, or failing to expend funds with statutorily established frameworks. • Whether the findings have been resolved/timeliness of the resolution of the audit findings, and whether there is any negative follow-up from the auditor, and; • The extent the agency has provided required documentation and explanation. <p><u>Scoring Guidelines:</u></p> <ul style="list-style-type: none"> • Award full points for agencies with no negative audits/findings. • Deduct points based on the severity of findings and demonstrated capacity issues. 	5	
9	<p>HUD Deobligation/Recapture of Funds:</p> <p>Has HUD deobligated or recaptured* any of the agency’s/program’s grant funds in the past two years? Consider:</p> <ul style="list-style-type: none"> • The magnitude of the deobligation/recapture; • Whether the agency has provided an explanation, and; • Whether the agency is taking preventative action 	5	

#	Scoring Criteria ¹	Points Available	Awarded Points
	<p>for the future.</p> <p><u>Scoring Guidelines:</u></p> <ul style="list-style-type: none"> • Award full points for agencies who have not had any funds deobligated/recaptured. • Deduct points based on the severity of the deobligation/recapture and any pattern of behavior. <p>* HUD may choose to <u>deobligate</u> funds for various reasons, including failure to meet timeliness standards, actual cost less than the total cost agreed to in the grant agreement, and failure to move program participants into units within 3 months of the unit's availability, among others; HUD will <u>recapture</u> grant funds remaining unspent at the end of the previous grant period when it renews a grant.</p>		
10	<p>HMIS Data Quality:</p> <p>Project demonstrates a commitment to maintaining accurate data in HMIS (or comparable database for domestic violence) by maintaining a high percentage of Universal Data Elements complete.</p> <p>For projects dedicated to serving survivors of domestic violence, points will not be deducted for missing client Social Security Numbers (precluded to be collected by other funding sources).</p> <p>[This scoring factor contributes to improving system performance for all measurements by ensuring accurate data.]</p>	<p>5 Points Available</p> <p>5 pts. = 95-100%</p> <p>3 pts. = 90-94.9%</p> <p>1 pts. = 85-89.9%</p> <p>0 pts. = < 84.9%</p>	
Alignment with HUD Priorities		20 Points Available	
11	<p>Prioritizing Chronically Homeless:</p> <p>Project ensures persons experiencing chronic homelessness are served based on one of the following scenarios:</p> <p>11A: Project has checked the box for 100% Dedicated or DedicatedPLUS in e-snaps (Yes= 5 Pts, No=0 Pts)</p> <p style="text-align: center;">OR</p> <p>11B: Project dedicates 75% or more of its beds to CH (Yes= 3 Pts, No=0 Pts) AND; Project gives CH priority for admission when any bed becomes available through turnover and has done so, subject to beds becoming available through turnovers (Yes= 2 Pts, No=0 Pts)</p> <p style="text-align: center;">OR</p> <p>11C: Project dedicates 100% of beds to survivors of Domestic Violence (Yes= 5 Pts, No=0 Pts)</p> <p>[This metric contributes to improving system performance related to reducing the length of time a person remains homeless (System</p>	5	

#	Scoring Criteria ¹	Points Available	Awarded Points
	Performance Measure 1).]		
12	<p>Coordinated Entry Participation: Agency demonstrates commitment to participation in the Coordinated Entry System. Award full points to agencies who fulfill all of the following:</p> <ul style="list-style-type: none"> • Attends 100% of Coordinated Entry committee meetings, and accepts qualified referrals. • Reports any new or pending vacancies as soon as possible, but no later than seven days following a vacancy. • Rarely rejects referrals from the Coordinated Entry System; all rejections are reviewed by the Coordinated Entry Steering Committee for compliance with the Coordinated Entry Policies and Procedures. <p style="text-align: center;">OR</p> <ul style="list-style-type: none"> • Award full points for Domestic Violence projects where the agency attends 100% of Coordinated Entry committee meetings and coordinates with other providers as appropriate. 	5	
13	<p>Housing First: The project will be scored based on fidelity to the principles of Housing First:</p> <ul style="list-style-type: none"> • Project checks all “Housing First” boxes on the e-snaps application (Yes= 4 Pts, No=0 Pts) • Project itemizes the number of participants who left to each type of non-permanent housing destination and explains the efforts taken to continue to engage that client. If the project did not continue to engage the client, the project has provided further explanation; full points if no exits to non-permanent housing destinations (Yes= 6 Pts, No=0 Pts) <p>[This metric contributes to improving system performance related to reducing the length of time a person remains homeless (System Performance Measure 1).]</p>	10	
Community Priorities and Coordination		25 Points Available	

#	Scoring Criteria ¹	Points Available	Awarded Points
14	<p>Community Impact</p> <p>Agency demonstrates that it has taken specific action steps in the past 12 months, and plans to take action steps in the next 12 months, to implement CoC initiatives to prevent and end homelessness, including the following:</p> <p>14A. Systems work (for relevant populations) - 5 pts</p> <ul style="list-style-type: none"> Agency collaborates with CoC and Non-CoC-funded providers to effect systems change (e.g. streamlining processes, enhancing access, engaging in inter-agency/departmental communications and initiatives, etc.) <p>14B. Adding New Resources - 5 pts</p> <ul style="list-style-type: none"> Agency leverages new sources of funding, external to the CoC-competition (e.g. State funding such as HEAP, CESH, etc.; Medi-Cal; Private funds, and/or others); <p>14C. Advocacy - 5 pts</p> <ul style="list-style-type: none"> Agency takes action to support the development of new housing and service opportunities (e.g., attending community meetings and providing feedback regarding community needs for future development, submitting proposals in response to RFPs for development sponsors/service providers, etc.) – 2.5 pts Agency provides education to the community at large and advocates for homeless resources at community meetings (e.g. attends/participates in public events and meetings on homelessness, attends/presents at city council and Board of Supervisors meetings, etc.) – 2.5 pts <p>14D. Participation in Care Coordination and Data Sharing - 5 pts</p> <ul style="list-style-type: none"> Agency has a process in place for making referrals to other agencies – 2.5 pts Agency uses a ROI to share data with other agencies, and/or shares aggregated and/or de-identified data to the CoC, to the extent allowable by all applicable laws for the program type – 2.5 pts 	20	

#	Scoring Criteria ¹	Points Available	Awarded Points
15	<p>LGBTQ+ and TAY Populations:</p> <p>The agency demonstrates cultural responsiveness and cultural humility to serve transition-aged youth and LGBTQ+ clients in its general population beds.</p> <ul style="list-style-type: none"> • Agency demonstrates cultural responsiveness (through training, protocols, etc.) to serve transition-age youth clients – 2.5 pts • Agency ensures privacy, respect, safety, and access regardless of gender identity or sexual orientation in projects. For full points, the answer should include a description of partnerships the agency has with organizations with expertise in serving LGBTQ+ populations – 2.5 pts 	5	
16	<p>Promoting Racial Equity:</p> <p>Agency demonstrates cultural responsiveness and cultural humility (through training, protocols, etc.) to serve BIPOC, and takes steps to eliminate identified barriers faced by persons of different races and ethnicities and those over-represented in the local population. Examples of methods agencies may implement to advance racial equity and cultural competency and cultural humility include, but are not limited to:</p> <ul style="list-style-type: none"> • Offering written materials and translation services in multiple languages for participants with limited English proficiency • Incorporating racial equity and cultural responsiveness knowledge, skills, and practices into staff job descriptions and workplans • Adding/supporting internal structures to address issues of racial equity and cultural responsiveness (i.e., implementing a formal or informal complaint resolution process, community advisory body, equity committee, affinity groups, etc.) • Providing staff training and support around racial equity and cultural responsiveness and their role in addressing racial inequities • Maintaining ongoing evaluation of policy, service of program impacts and progress towards racial equity and cultural responsiveness • Ensuring the agency’s board and leadership are 	5	

#	Scoring Criteria ¹	Points Available	Awarded Points
	reflective of the racial and ethnic demographics it serves		
PROJECT TOTAL SCORE		Total Available Points	Project Score
		105	